



Supplier Profile Form

Company Name : Dong Quoc Hung Furniture Co., LTD
Address: 54/1, Highway 1,
2nd Quarter, Tan Hoa District,
City / Province: Bien Hoa / Dong Nai
Country Vietnam

Date : 4/27/2018 (Month/Date/Year)
Tel : (+84)919718939
Fax : _____
e-mail: toanvu@dongquochung.com

The following designed person are available for contact with CAINVER resources

| Key Persons | Name | Language | Contact |
|------------------------|------------|--------------------|--|
| Chairman | Mr. Dong | Vietnamese | vumanhdong@dongquochung.com |
| Key account person | Mr. Thien | Vietnamese | dongquochung.co.vn@gmail.com |
| Commercial contact | Mr. Toan | Vietnamese-English | toanvu@dongquochung.com |
| Contact for production | Mr. Quan | Vietnamese-English | quanguyen@dongquochung.com |
| Contact for quality | Mr. Tin | Vietnamese | qc@dongquochung.com |
| Contact for shipment | Ms. Thuong | Vietnamese-English | exim02@dongquochung.com |

Type of Business : Manufacturing Trading/Corporation Agent
Type of Industry : Hardgoods/sundries Textile & Rug Children's Electrical/Electronics Home & Kitchen Garden & Outdoor

Financial Data

Bank Name : AN BINH COMMERCIAL JOINT STOCK BANK **Account Number:** 00-8101-323-0019
Address : 170 Hai Ba Trung Street, DaKao Ward, **Date of opening :** 6
Dist 1, Ho Chi Minh City, VIETNAM. **Code Swift :** ABBKVN VX
Company Registration : _____ **Creation Date:** _____ **Capital :** _____
Shareholders : _____ 1 Share% _____ Share% _____ Share% _____ Share%

| Turnover | Year (N-4) | Year (N-3) | Year (N-2) | Last Year | This Year Estimates |
|----------------------|-------------|-------------|-------------|-------------|---------------------|
| Total Turnover (USD) | \$1,500,000 | \$1,800,000 | \$2,160,000 | \$6,000,000 | \$12,000,000 |
| Export % | 100% | 100% | 100% | 100% | 100% |
| Investment (USD) | \$1,000,000 | \$1,500,000 | \$2,000,000 | \$4,500,000 | \$7,000,000 |

| Export Market | | | |
|-----------------|------------|-----------|------------|
| Major Countries | Turnover % | | Turnover % |
| USA | 40% | Spain | |
| Germany | | Italy | |
| U.K | 20% | Argentina | |
| France | | Belgium | |
| Japan | | Australia | 40% |
| Canada | | Other | |

| Main Customers | |
|----------------|--|
| | |
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Are You currently a supplier of CAINVER? Yes No
 If "Yes" for how long? 1-2 years 3-5 years 6-10 years Over 10 years

| Industrial Structure | | | | | |
|----------------------|----------------|------------|---------|--------|-------|
| Human Resources | Administration | Production | Quality | Export | Total |
| Employees | 50 | 387 | 10 | 3 | 450 |
| Executives | 3 | 40 | 1 | 1 | 45 |
| Total | 53 | 427 | 11 | 4 | 495 |

Average working days per month : 26 days **Minimum monthly wage USD :** 220
Annual closing dates : 1-Jan to 1-Jan **Average monthly salary USD :** 700
Production capacity per day (pcs): 580.00
Production capacity per year (pcs) : 181,680.00

| Lab Name | Location |
|--|---|
| Bureau Veritas Consumer Products Services Vietna | Lot C7-C9, Conurbation 2, Cat Lai Indus |
| 9001 | N/A |
| 14001 | N/A |
| SA8000 | N/A |



Supplier Profile Form

Product Type

Category of Products (ex. Toys)

Indoor Furniture

Detailed Product Type

| |
|---------|
| Table |
| Chair |
| Bench |
| Bed |
| Mirror |
| Cabinet |
| |
| |
| |

| | |
|---|---|
| Product Manager | <div style="background-color: yellow; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> |
| Merchandise Structure | <div style="background-color: yellow; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> <div style="background-color: gray; height: 15px; width: 100%;"></div> |
| <u>This framed part is only for CAINVER Internal Use</u> | |
| Permanent <input type="checkbox"/> | Strategic <input type="checkbox"/> |
| Promotional <input type="checkbox"/> | Top Industry <input type="checkbox"/> |
| One Shot <input type="checkbox"/> | |
| MDD <input type="checkbox"/> | N.1 <input type="checkbox"/> |
| Licence/ Brand <input type="checkbox"/> | |
| NN <input type="checkbox"/> | |

Product type you are able to work on:

- Private Label - OEM
- Licenced items
- Open Item

Do you own a brand?

- YES
- NO

If yes which brand(s) :

Please inform in which country your brand is registered

Do you hold licence?

- YES
- NO

If yes which Licence(s) :

Please join all the licences agreements

Related Factories

| Factory Name | Local Language Name (if any) | % of your production | Type | Complete Address | Local Language address (when applicable) |
|-----------------------|------------------------------|----------------------|---|---------------------------------------|--|
| Phuc Anh Phuong Co. | | 15% | <input type="checkbox"/> Owned <input checked="" type="checkbox"/> Sub-contract | 24/9,9 Group, Long Binh Ward, Bien Ho | |
| Tuan Hung Tien Co., I | | 15% | <input type="checkbox"/> Owned <input checked="" type="checkbox"/> Sub-contract | No. 21/10, Dong B Block, Dong Hoa W | |
| Kieu Cong Truong Co | | 10% | <input type="checkbox"/> Owned <input checked="" type="checkbox"/> Sub-contract | 28A/1, Block 2, Tan Hoa Ward, Bien Ho | |
| Tan Xuan Da Co., Ltd | | 10% | <input type="checkbox"/> Owned <input checked="" type="checkbox"/> Sub-contract | 11/2 KP 5, Tan Hoa Ward - Bien Hoa C | |
| Gia Thanh Co., Ltd | | 20% | <input type="checkbox"/> Owned <input checked="" type="checkbox"/> Sub-contract | 185A / 5 KP 9, Tan Bien Ward, Bien Ho | |
| Tuong Huong Co., Ltd | | 10% | <input type="checkbox"/> Owned <input checked="" type="checkbox"/> Sub-contract | 128/2 KP 8 A, Tan Bien Ward - Bien Ho | |
| | | | <input type="checkbox"/> Owned <input type="checkbox"/> Sub-contract | | |
| | | | <input type="checkbox"/> Owned <input type="checkbox"/> Sub-contract | | |
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Comments:

Issued By:

Position:
